EB clients, friends, and staff,

The Bank is now ready to accept pre-application information from clients and prospects for the new SBA Paycheck Protection Loan Program (PPP). On our website you will find an Excel Workbook which includes a PPP Pre-application Eligibility Worksheet tab, a Loan Amount Calculator tab and an Instructions tab. Also attached is a Coronavirus Emergency Loans Small Business Guide & Checklist that was created by the U.S. Chamber of Commerce which can be used as a reference for those completing our pre-application process.

If you need assistance in completing the pre-application information, please reach out to your Enterprise Bank Relationship Manager.

Please note that that we are first and foremost working to provide PPP loans to existing clients of the Bank. If any of you are not existing Enterprise Bank clients, but want us to consider providing PPP financing to your business, we would be happy to consider that, but only after we have met the needs of our existing client base from a timing perspective, and only to the extent that new prospects wish to move their entire banking relationship to us as part of providing the PPP financing. Further, the Bank will evaluate the value of new overall relationships from a credit risk perspective outside of PPP before considering whether to bring them on as a new client of the Bank and providing the corresponding PPP financing. As we are a relationship driven Bank, we are not willing to provide SBA PPP loans as a one off transaction to non-clients. If any new PPP prospects are not willing to move their overall relationship to us as part of us providing PPP financing, they should reach out to their existing bank for assistance.

Please reference <u>www.enterprisebankpgh.com/covid-19</u> for all information related to Enterprise Bank's resources for COVID-19 affected businesses.

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"We're more than just a bank, because you're more than just a customer"